



SAVAGE UNIVERSAL CORPORATION

2050 South Stearman Drive • Chandler, AZ 85286 • Phone: 480-632-1320 • Fax 480-632-1322

APPLICATION FOR DEALERSHIP

Legal Name: _____ Doing Business As: _____

Billing Address: _____
Street/P.O. Box Address City State Zip Phone Fax Email

Physical Address: _____
Street/P.O. Box Address City State Zip Phone Fax

Business Type: Distributor: _____ Wholesaler: _____ Photo Lab: _____ Internet Retailer: _____ Catalog Retailer: _____

Camera/Equipment Retailer: _____ Picture Framing: _____ Art Supply: _____ Other: _____

Corporation: _____ State of Corp: _____ Partnership: _____ Indiv. Proprietorship: _____ Federal ID#: _____ DUN#: _____

OWNER(S):

Name Home Address S.S.#

PARTNERSHIP:

Name of Partners Home Address S.S.#

CORPORATION:

President: _____

Vice-President: _____

Treasurer: _____

Secretary: _____
Name of Officers Home Address S.S.#

TRADE REFERENCES: (PLEASE LIST 4 REFERENCES)

1.) _____

2.) _____

3.) _____

4.) _____

BANK: _____
Name Address Phone # Fax #
Name/Name of Contact Address Phone # Fax #

Account Numbers: Savings: _____ Checking: _____

Name & Address of previous Business (If Any): _____

Nature of Present Business _____

How long has the present business been in existence? _____ Do you require Purchase orders? _____

Terms requested: Credit line: \$ _____ Credit Card Prepay _____
Account # Expiration Date CID #

Visa Master Card American Express Discover Other

PLEASE READ THE TERMS OF SALE ON THE BACK OF THIS PAGE. PLEASE FURNISH FINANCIAL STATEMENT WITH THIS APPLICATION

AGREEMENTS, TERMS AND CONDITIONS

1. SAVAGE UNIVERSAL CORPORATION shall hereinafter be referred to as "Savage", and the applicant shall be referred to as "Customer". The Customer desires to purchase goods and services from Savage and Customer agrees in consideration thereof to be bound by the terms and conditions stated in this agreement.
2. Credit will be extended, by Savage, to the Customer, based on the information provided in this application. Savage is authorized to check applicant's credit background. Customer agrees to pay any and all invoices, charges, fees, and costs which Customer or any authorized person incurs, on Customer's account. Unless Customer notifies Savage in writing within five (5) days of any unauthorized use of Customer's credit, Customer agrees that any other person that incurs charges on Customer's account is authorized to do so.
3. Customer agrees to notify Savage, in writing, of any error in any invoice within ten (10) days after the date of that invoice. If not so noticed, the invoice shall be deemed to be correct, and accepted as rendered. All sums owing Savage, by Customer shall be paid in accordance with the terms and conditions expressed on any written quotation signed by Savage and Customer or on Savage's invoice. In the absence of such express terms and conditions, Savage's terms will be Net 30 Days. Whether or not expressed in said quotation or invoice, all sums past due 31 or more days shall bear an interest charge at the rate of one and one-half percent (1.5%) per month.
4. If Savage is not paid on time, in accordance with Savage terms, Customer shall pay for all costs and expense incurred by Savage in connection with Savage's attempts to obtain payment, including fees charged by a collection agency or attorney, and any other charges which can be legally charged to Customer. Customer agrees that for and in consideration of Savage's extension of credit, that is agreement is to be constructed under the laws of the State of Arizona, and that if legal action is brought to enforce this agreement, that Maricopa County, Arizona, shall be the exclusive jurisdiction and legal venue for said action. If Savage refers this agreement to an attorney for enforcement, including collection which are past due, Customer agrees to pay Savage's actual attorneys' fees and costs incurred thereby, whether or not formal proceedings are brought to remedy Customer's breach of this agreement. Customer agrees to pay Savage a \$25.00 Service Charge on each dishonored check returned to Savage.
5. Customer agrees that any financial documents provided Savage are true and correct, and will provide Savage such documents, from time to time upon request. Customer represents to Savage that is solvent as of the date of this agreement, and that any Financial Statement attached accurately reflects the present financial condition of Customer, as of the date of this agreement.
6. Upon Savage's acceptance, this agreement embodies the entire agreements of the parties. No promise, representation or agreement made prior to or subsequent to the execution and delivery hereof, by either party hereto, and no revocation, partial or otherwise, or change, amendment, addition, alteration or modification shall be valid unless the same be in writing signed by all the parties hereto, or by their duly authorized agents.

The undersigned certifies that the information furnished in this application is true and correct, and that the undersigned has read and agreed to all the terms and conditions of this agreement noted on the front and reverse pages of this application.

Date _____ Company Name _____
 Signature _____ Title _____

CONTINUING PERSONAL GUARANTY

In consideration of the extension of credit to Customer by Savage, and as an inducement to Savage to continue to extend credit to said Customer, the undersigned (hereinafter "Guarantors") jointly and severally, unconditionally guaranty the payment of any and all sums of money as are now, or at any time hereafter may be owing to Savage by said Customer, as a result of Savage's extension of credit, including attorneys' fees and costs which may be incurred by Savage to enforce this Guaranty and/or to enforce its claims against Customer.

Guarantors agree to hold Savage harmless from any loss, damage, and expenses caused or arising out of default on the part of Customer. Savage may proceed against Guarantors without being required to first proceed against the Customer, and Savage may proceed against any one of the Guarantors without waiving its rights to proceed against any of the remaining Guarantors. Guarantors waive notice of the following: extension of the time or modification of terms, settlements or resolutions of disputes, modification of credit line, default of Customer.

This is intended to be and is a Continuing Guaranty and shall not be revoked except by written notice to Savage not to make any further sales and deliveries on the security of this Guaranty and until the expiration of five (5) days after such notice shall have been received by Savage by certified mail, return receipt requested. Any such revocation shall be effective only with respect to merchandise shipped or delivered after the expiration of said five (5) day period, and shall not affect, liability incurred by Guarantors prior to that time.

Signature: _____ Social Security Number: _____
 Print Full Name: _____ Date: _____

| (For Internal Use Only) | | | | | | | | | | | | | | | |
|--------------------------|---|---|---|---|---------------|------------|---|---|---|---|---|---|---|---|--------|
| Application Received By: | | | | | Date: | | | | | | | | | | |
| Verification By: | | | | | Date: | | | | | | | | | | |
| Account No: | | | | | Credit Terms: | | | | | | | | | | |
| SIC Code: | 1 | 2 | 3 | 4 | 5 | SIC Group: | A | B | C | D | E | F | G | J | Other: |